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SECOND SEMESTER M.B.A. DEGREE EXAMINATION, JUNE 2018.

(CUCSS)

M.B.A.

BUS 2C 09—SOFT SKILL DEVELOPMENT

(2016 Admissions)

Time: One Hour and a Half

Maximum: 18 Weightage

Part A

Answer the following questions. Each question carries 1 weightage.

- 1. What is self-management?
- 2. What is learned and inborn traits?
- 3. What is mock presentation?
- 4. What do you mean time management?
- 5. What do you mean by personality traits?
- 6. Explain the importance of leadership qualities.

 $(6 \times 1 = 6 \text{ weightage})$

Part B

Answer any four of the following questions. Each question carries 3 weightage.

- 7. What do you mean by Brain Storming? Also explain its characteristics.
- 8. What do you mean by articulation? How it influences the personality of an individual?
- 9. What are the predominant features of Group Discussion?
- 10. What are the features of effective business etiquettes?
- 11. What are the features of informal conversation?
- 12. What are the differences between verbal and non-verbal communication? Describe different forms of non-verbal communication.

 $(4 \times 3 = 12 \text{ weightage})$